

# Financial Results Summary for the Second Quarter of the Fiscal Year Ending March 2021

( From April 1, 2020 to September 30, 2020 )



Financial results release date: November 12, 2020

- I. Overview of Interim Financial Results for  
2021/03 Term
  
- II. Plan for consolidated performance for  
2021/03 Term

# Interim Consolidated Financial Results for 2021/03

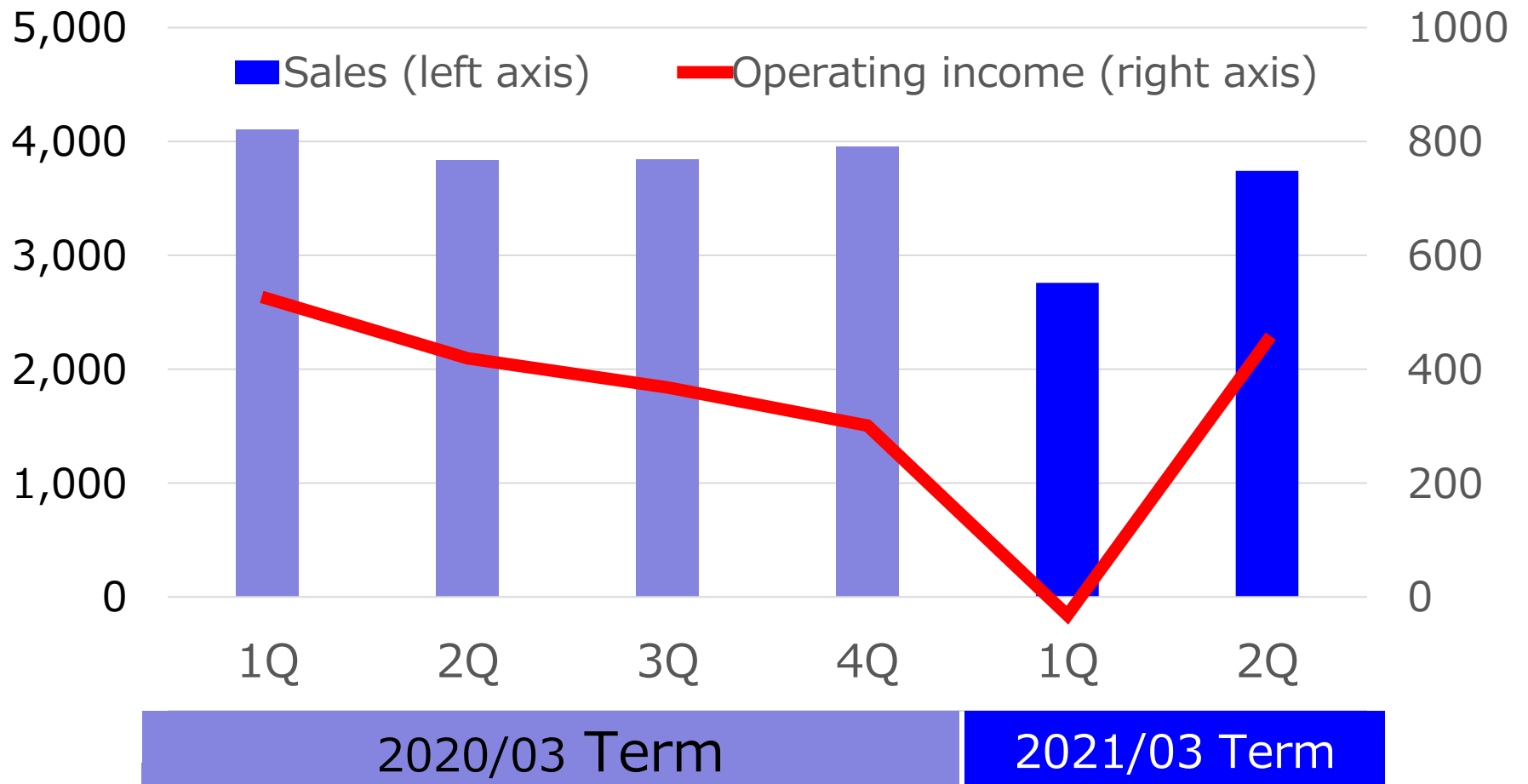
## Term Highlights (Part1)

(¥ Million)	2021/03 Term (Interim)	2020/03 Term (Interim)	Year-on-year percentage change	Plan performance values (May 12, 2020)
Sales Amount	6,499	7,936	(18.1%)	6,900
Optical Disc Mold Group	3,775	4,337	(12.9%)	4,070
Optical Communicati ons Group	2,724	3,599	(24.3%)	2,830
Operating Profit	416	944	(55.8%)	590
Ordinary Profit	498	934	(46.6%)	630
Net Profit	271	622	(56.5%)	330

## Quarterly transition in consolidated earnings

### ■ Covid-19 impact in the first quarter

V-shaped recovery in the second quarter (¥ Million)



## Interim Consolidated Financial Results for 2021/03 Term Highlights (Part2)

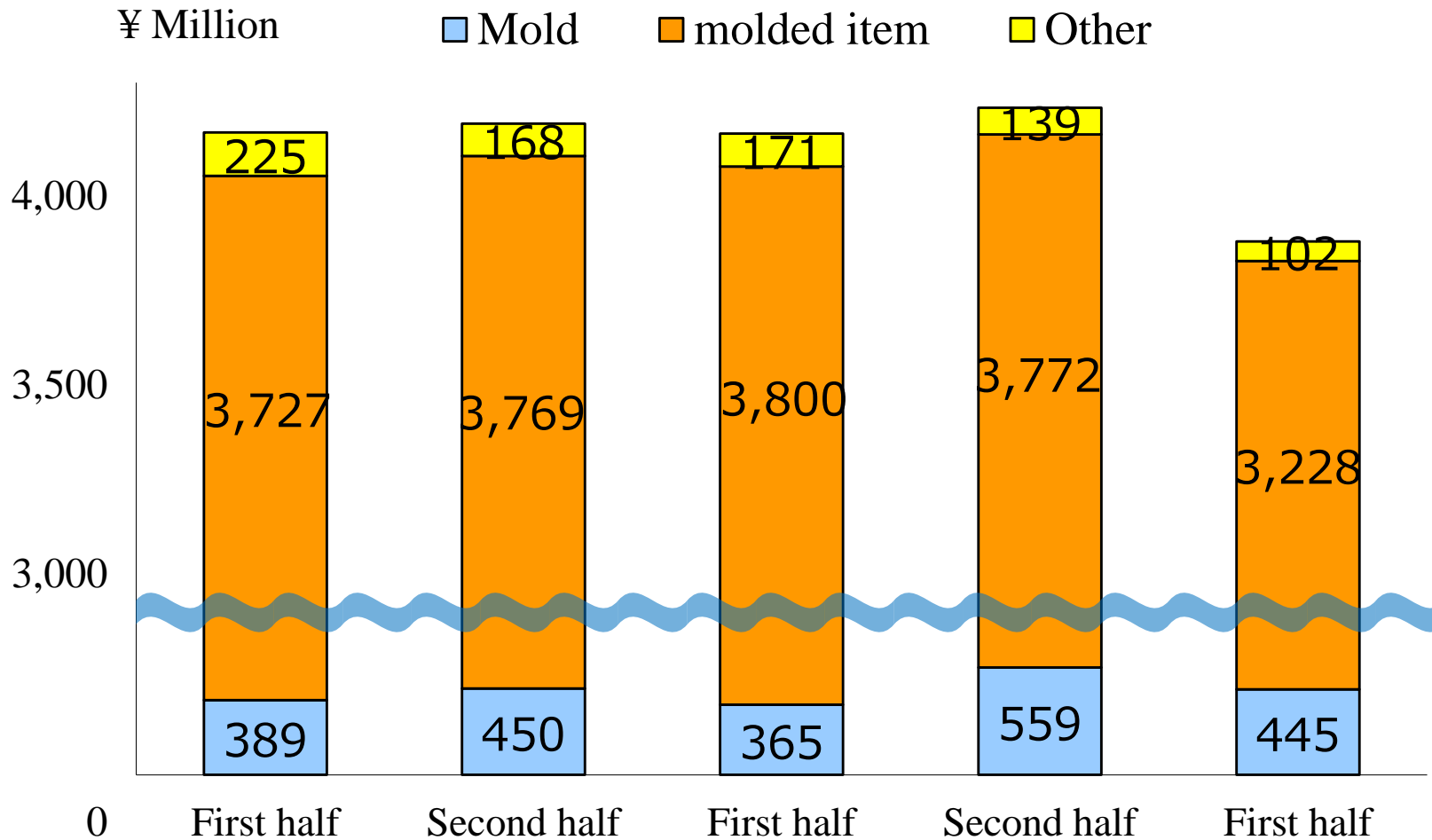
(¥ Million)	2021/03 Term (Interim)	2020/03 Term (Interim)	Year-on-year percentage Change
Orders Received	6,960	8,191	(15.0%)
Orders Backlog	2,983	2,703	10.3%
Equipment Investment	427	1,004	(57.5%)
Depreciation Expenses	697	663	5.1%
R & D Expenses	185	248	(25.2%)

# Business Results by Segment Optical Disc Mold Group

(¥ Million)	2021/03 Term (Interim)	2020/03 Term (Interim)	Year-on-year percentage change
Sales Amount	3,775	4,337	(12.9%)
Operating Profit	243	403	(39.8%)
Operating Profit Ratio	6.4%	9.3%	—



# Sales Amounts by Product Optical Disc Mold Group



**2019/03 Term**

**2020/03 Term**

**2021/03 Term**

# Business Results by Segment Optical Communications Group

(¥ Million)	2021/03 Term (Interim)	2020/03 Term (Interim)	Year-on-year Percentage change
Sales Amount	2,724	3,599	(24.3%)
Operating Profit	173	540	(67.8%)
Operating Profit Ratio	6.4%	15.0%	—

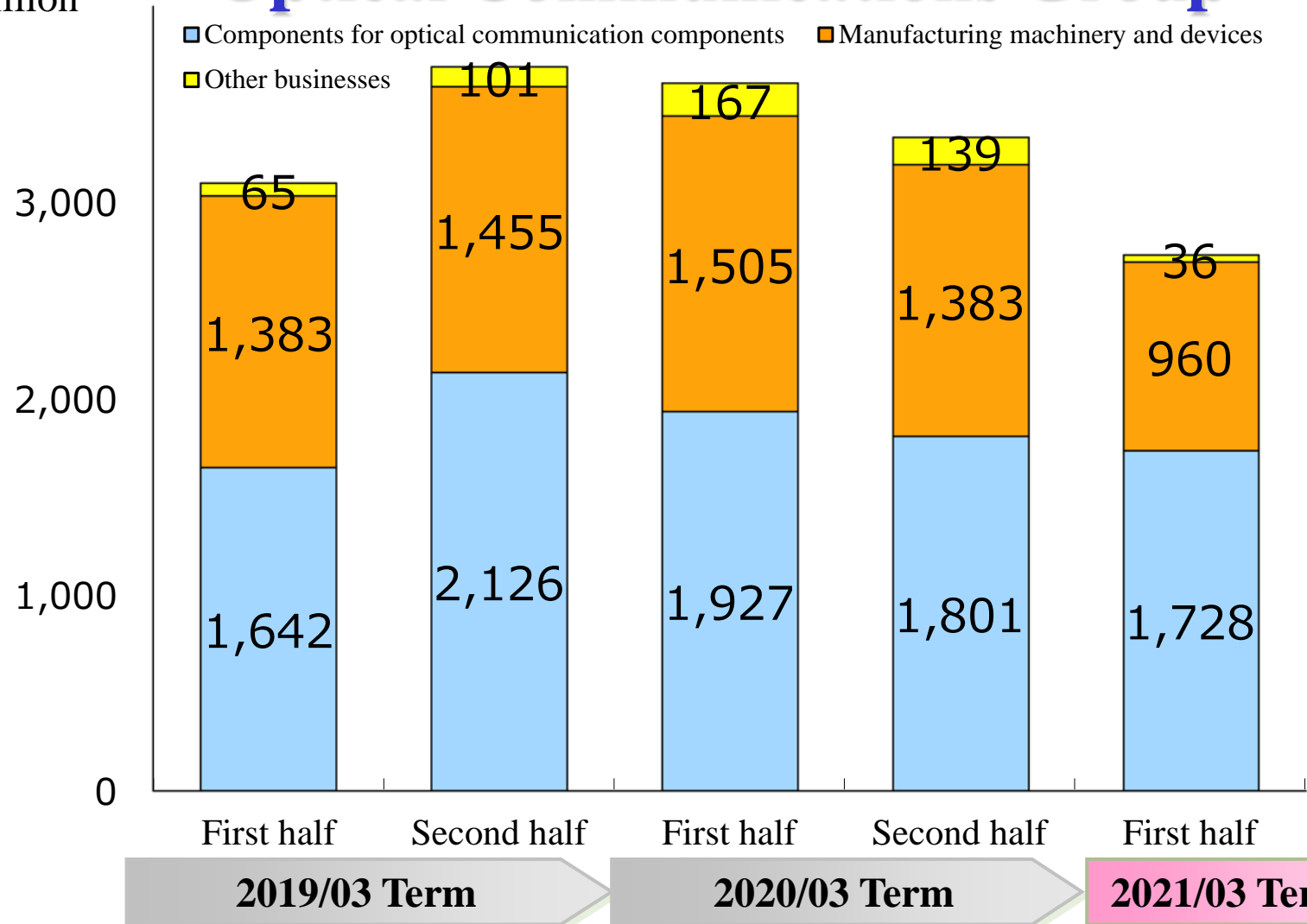




# Sales Amounts by Product

## Optical Communications Group

¥ Million



# Consolidated Balance Sheet

(¥ Million)

[Assets]	2021/03 Term (Interim)	2020/03 Term	Amount (Increase/Decrease)
Current Assets	17,224	17,339	(115)
Fixed Assets	10,172	10,405	(233)
Total Assets	27,396	27,744	(348)
<b>[Liabilities and Net Assets]</b>			
Current Liabilities	2,744	2,950	(206)
Fixed Liabilities	1,329	1,265	64
Net Assets	23,322	23,528	(206)
Total Liabilities/Net Assets	27,396	27,744	(348)

# Consolidated Cash Flow Statement

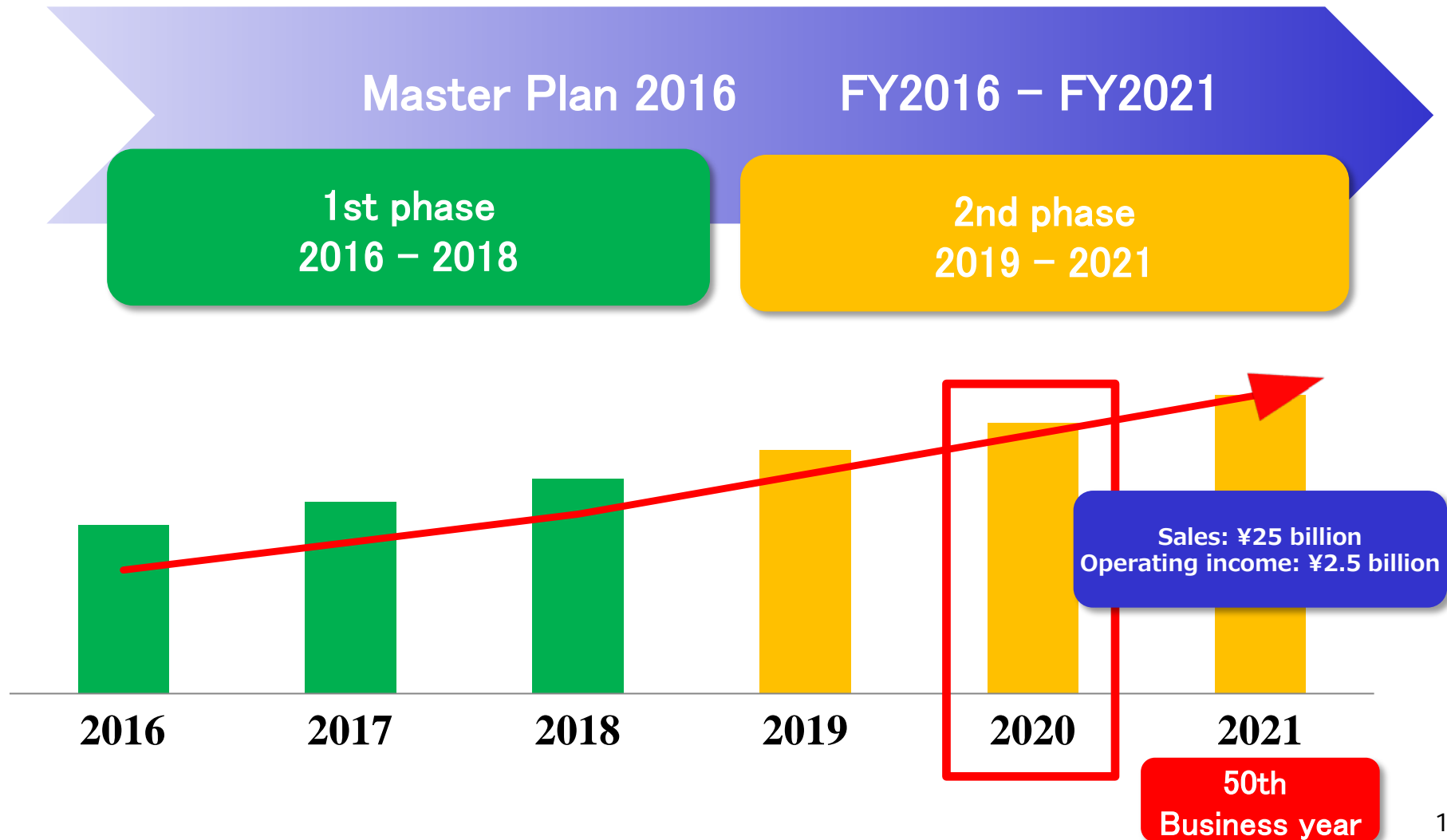
<b>(¥ Million)</b>	<b>2021/03 Term (Interim)</b>	<b>2020/03 Term (Interim)</b>
<b>CF - Operating</b>	<b>878</b>	<b>1,149</b>
<b>CF - Investing</b>	<b>(697)</b>	<b>(568)</b>
<b>CF- Financing</b>	<b>(394)</b>	<b>(711)</b>
<b>Increase in Cash</b>	<b>(264)</b>	<b>(191)</b>
<b>Balance at the beginning of term</b>	<b>3,550</b>	<b>3,816</b>
<b>Balance at the end of term</b>	<b>3,285</b>	<b>3,624</b>

I. Overview of Interim Financial Results for  
2021/03 Term

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## Medium-Term Management Plan Master Plan 2016

- Six-year medium-term plan ending in FY 2021, the 50th business year of the Company



# Fundamental Strategies for the 2nd Phase

## ■ Fundamental strategies for FY 2019 - FY 2021

### 1. Strengthen earnings of existing businesses

- Strengthen sales capabilities
- Raise price-competitive strength
- Accelerate new product development and new technology development

### 2. Optimize business portfolio

- Create next generation businesses
- Streamline loss-making businesses

### 3. Strengthen business foundations

- Strengthen corporate functions
- Implement growth promoting investments
- Strengthen quality control and patent strategy

# Plan for consolidated performance for 2021/03 Term

(¥ Million)	Results for the first half	Forecast of the second half	FYE March 2021 projection values	Results for the 2020/03 Term
Sales Amount	6,499	8,921	15,420	15,729
Operating Profit	416	1,084	1,500	1,614
Ordinary Profit	498	1,082	1,580	1,688
Net profit	271	729	1,000	1,152
Equipment Investment	427	1,380	1,807	1,721
Depreciation Expenses	697	965	1,662	1,481
R & D Expenses	185	306	491	470

# Plan for the 2nd half by division

## (Precision machinery related products)

(¥ Million)	Results for the first half	Forecast of the second half	Announced projection values	Results for the 2020/03 Term
<b>Sales Amount</b>	<b>3,775</b>	<b>4,695</b>	<b>8,470</b>	<b>8,808</b>
<b>Operating Profit</b>	<b>243</b>	<b>367</b>	<b>610</b>	<b>809</b>

Transformation into a business for high added-value molded products with precision molds and manufacturing technology at the core

### ■ Strengthen sales capabilities ■ Raise price-competitive strength

- Accommodate higher production of pressed molded products
- Strengthen relationships with existing customers
- Reduce production lead times
- Develop repeat business

### ■ Accelerate new product development and new technology development

- Accelerate new business development for molded products  
→ Automotive, medical, and bio science applications
- Increase added value through molding and assembly operations
- Secure space to increase production of automotive molded products
- Improve production automation (FA) technology



# Plan for the 2nd half by division

## (Optical related products)

(¥ Million)	Results for the first half	Forecast of the second half	Announced projection values	Results for the 2019/03 Term
<b>Sales Amount</b>	<b>2,724</b>	<b>4,226</b>	<b>6,950</b>	<b>6,921</b>
<b>Operating Profit</b>	<b>173</b>	<b>717</b>	<b>890</b>	<b>804</b>

Take steps to expand market shares in the growing markets surrounding data centers and 5G technology

### ■ Strengthen sales capabilities ■ Raise price-competitive strength

- Increase sales of "Intelli Cross PRO" new optical connectors
- Develop data center and CATV markets
- Increase sales of new polishing machines
- Increase sales of polishing holders for short connectors

### ■ Accelerate new product development and new technology development

- Attain volume production of optical devices compatible with 100G and 400G large-volume, high-speed data transmission
- Develop production automation equipment for optical components
- Market launch of 5G compatible optical electric field sensors