

Financial Results Summary for the Second Quarter of the Fiscal Year Ending March 2022

(From April 1, 2021 to September 30, 2021)



Financial results release date: November 12, 2021

- I. Overview of Interim Financial Results for
2022/03 Term

- II. Plan for consolidated performance for
2022/03 Term

Interim Consolidated Financial Results for 2022/03

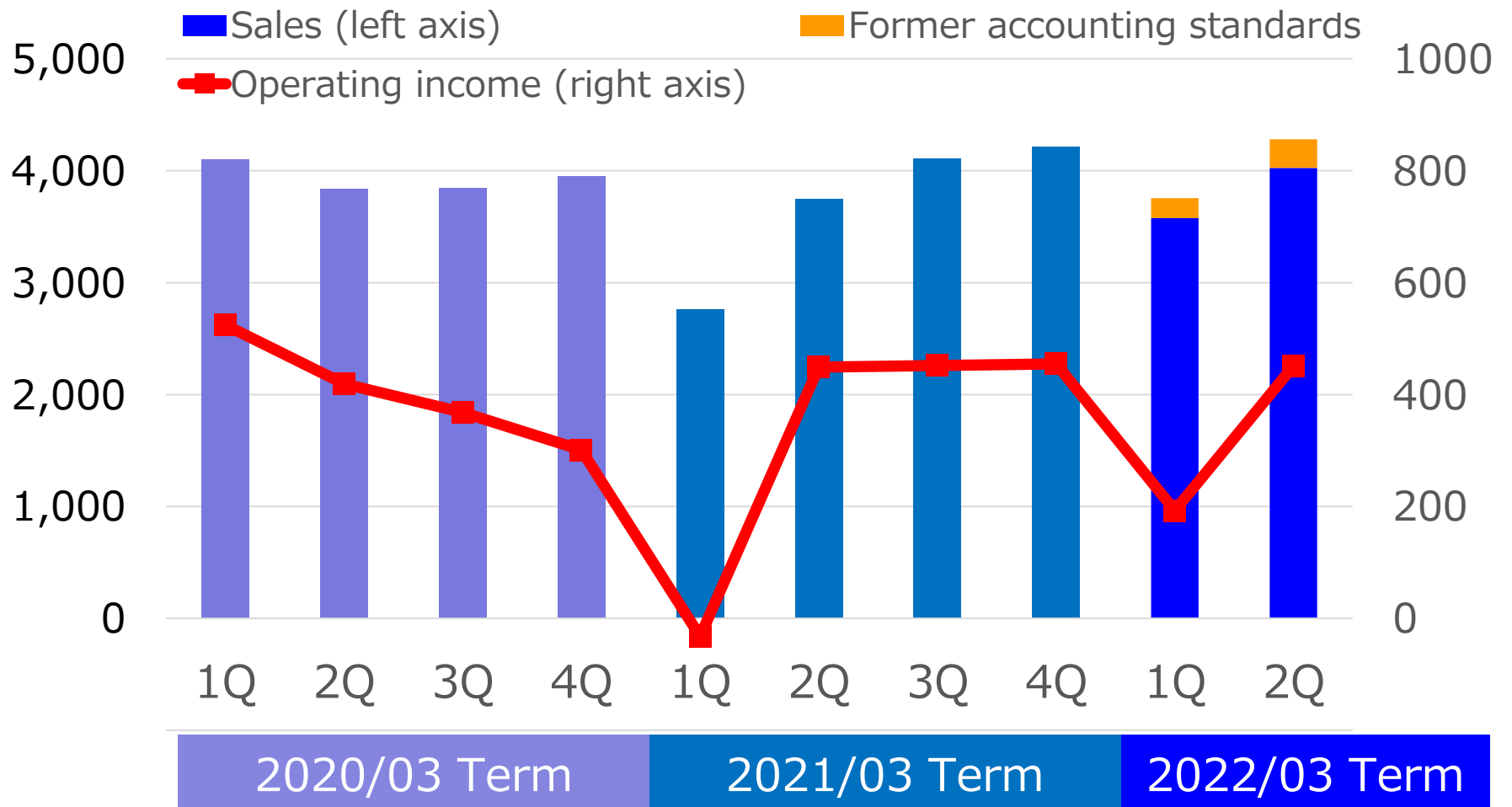
Term Highlights (Part1)

(¥ Million)	2022/03 Term (Interim)	2021/03 Term (Interim)	Year-on-year percentage change	Plan performance values (May 14, 2021)
Sales Amount	7,600	6,499	+16.9%	7,920
Optical Disc Mold Group	4,084	3,775	+8.2%	4,370
Optical Communicati ons Group	3,515	2,724	+29.1%	3,550
Operating Profit	645	416	+54.7%	720
Ordinary Profit	661	498	+32.6%	780
Net Profit	427	271	+57.6%	500

Quarterly transition in consolidated earnings

■ Although slower in the first quarter,

sales and profits recover in the second quarter (¥ Million)



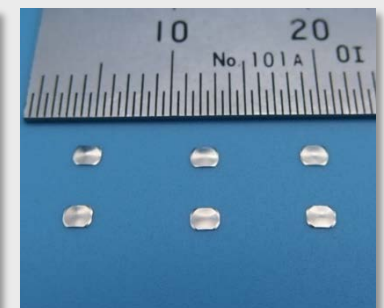
Interim Consolidated Financial Results for 2022/03

Term Highlights (Part2)

(¥ Million)	2022/03 Term (Interim)	2021/03 Term (Interim)	Year-on-year percentage Change
Orders Received	7,872	6,960	+13.1%
Orders Backlog	3,246	2,983	+8.8%
Equipment Investment	676	427	+58.4%
Depreciation Expenses	609	697	(12.5%)
R & D Expenses	194	185	+4.9%

Business Results by Segment Optical Disc Mold Group

(¥ Million)	2022/03 Term (Interim)	2021/03 Term (Interim)	Year-on-year percentage change
Sales Amount	4,084	3,775	+8.2%
Operating Profit	185	243	(23.7%)
Operating Profit Ratio	4.5%	6.4%	—



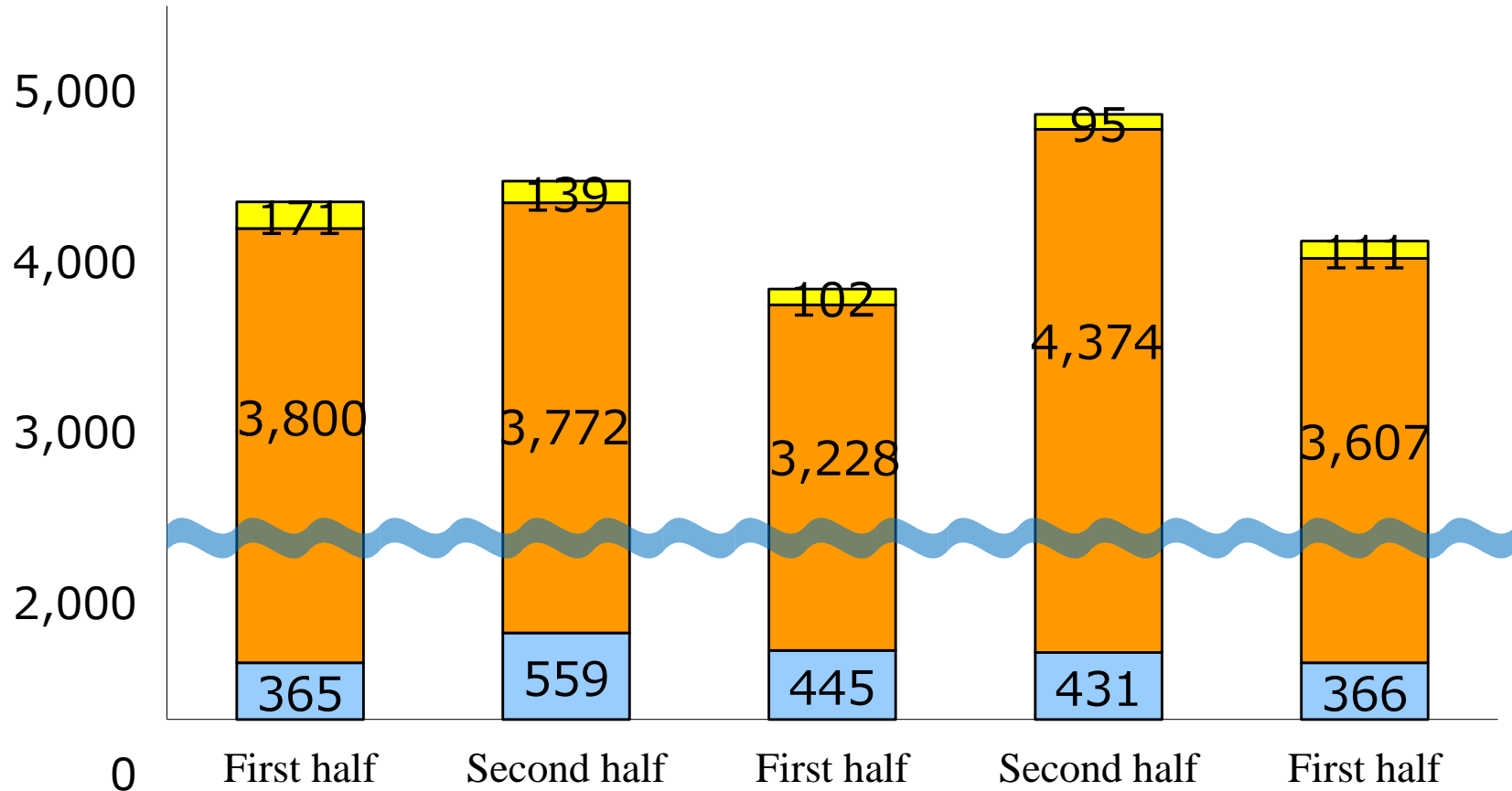
Sales Amounts by Product Optical Disc Mold Group

¥ Million

■ Mold

■ molded item

■ Other



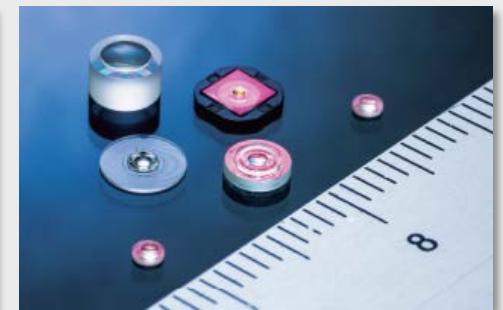
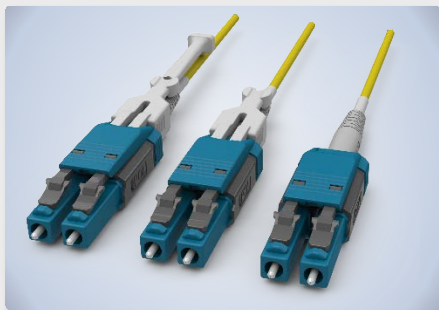
2020/03 Term

2021/03 Term

2022/03 Term

Business Results by Segment Optical Communications Group

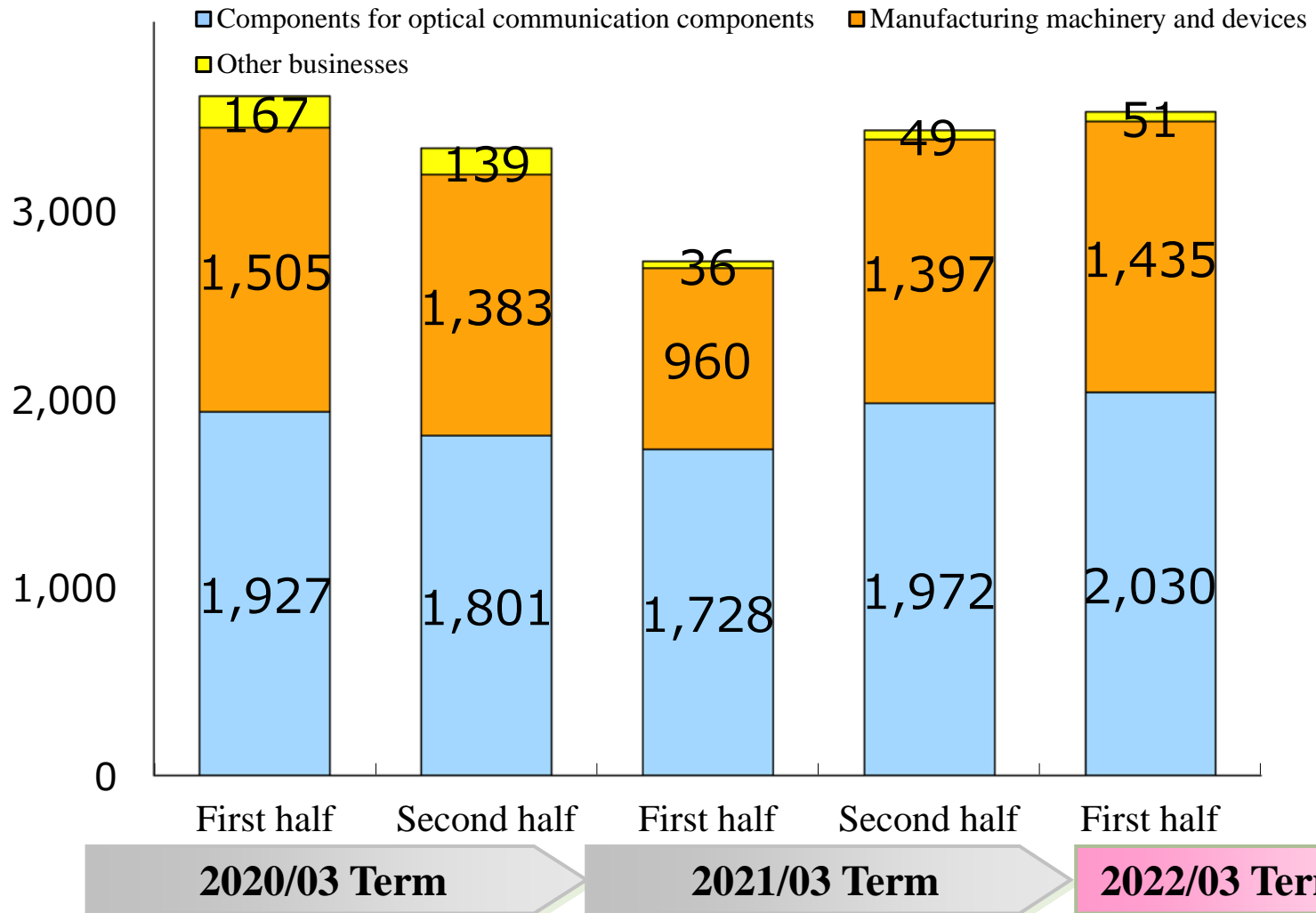
(¥ Million)	2022/03 Term (Interim)	2021/03 Term (Interim)	Year-on-year Percentage change
Sales Amount	3,515	2,724	+29.1%
Operating Profit	459	173	(164.3%)
Operating Profit Ratio	13.1%	6.4%	—



Sales Amounts by Product

Optical Communications Group

¥ Million



Consolidated Balance Sheet

(¥ Million)

[Assets]	2022/03 Term (Interim)	2021/03 Term	Amount (Increase/Decrease)
Current Assets	20,010	19,026	+984
Fixed Assets	9,429	9,939	(510)
Total Assets	29,439	28,966	+473
[Liabilities and Net Assets]			
Current Liabilities	3,478	3,375	+102
Fixed Liabilities	1,398	1,376	+21
Net Assets	24,562	24,213	+348
Total Liabilities/Net Assets	29,439	28,966	+473

Consolidated Cash Flow Statement

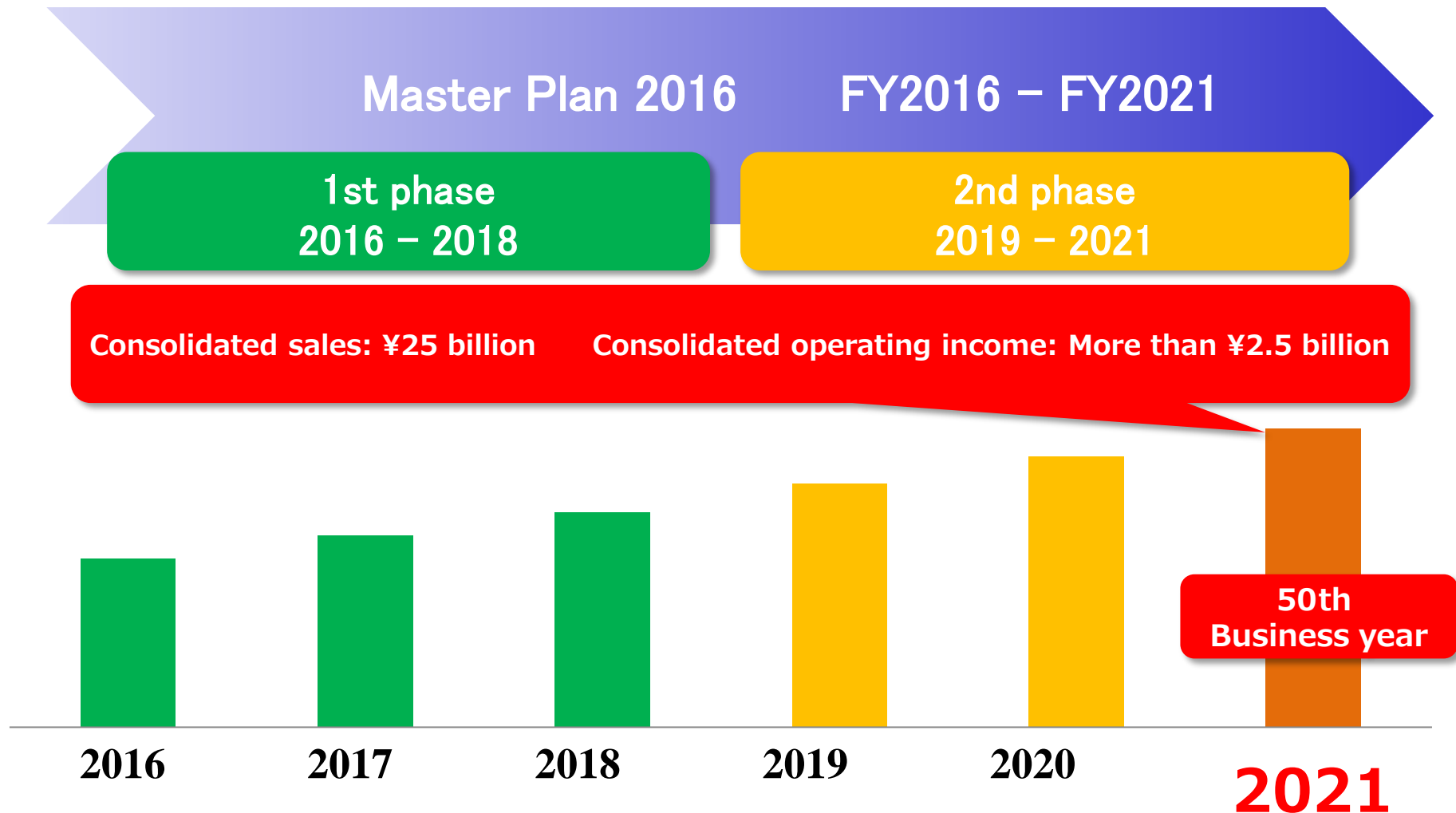
(¥ Million)	2022/03 Term (Interim)	2021/03 Term (Interim)
CF - Operating	948	878
CF - Investing	(1,337)	(697)
CF- Financing	(395)	(394)
Increase in Cash	(675)	(264)
Balance at the beginning of term	4,877	3,550
Balance at the end of term	4,202	3,285

I. Overview of Interim Financial Results for
2022/03 Term

II. Plan for consolidated performance for
2022/03 Term

Medium-Term Management Plan Master Plan 2016

- Six-year medium-term plan ending in FY 2021, the 50th business year of the Company



Fundamental Strategies for the 2nd Phase

■ Fundamental strategies for FY 2019 - FY 2021

1. Strengthen earnings of existing businesses

- Strengthen sales capabilities
- Raise price-competitive strength
- Accelerate new product development and new technology development

2. Optimize business portfolio

- Create next generation businesses
- Streamline loss-making businesses

3. Strengthen business foundations

- Strengthen corporate functions
- Implement growth promoting investments
- Strengthen quality control and patent strategy

Plan for consolidated performance for 2022/03 Term

(¥ Million)	Results for the first half	Forecast of the second half	FYE March 2022 projection values	Results for the 2021/03 Term
Sales Amount	7,600	9,290	16,890	14,818
Operating Profit	645	905	1,550	1,324
Ordinary Profit	661	979	1,640	1,431
Net profit	427	673	1,100	983
Equipment Investment	676	1,017	1,693	869
Depreciation Expenses	609	703	1,312	1,542
R & D Expenses	194	213	407	403

Plan for the 2nd half by division

(Precision machinery related products)

(¥ Million)	Results for the first half	Forecast of the second half	Announced projection values	Results for the 2020/03 Term
Sales Amount	4,084	5,016	9,100	8,675
Operating Profit	185	305	490	652

Transformation into a business for high added-value molded products with precision molds and manufacturing technology at the core

■ Strengthen sales capabilities ■ Raise price-competitive strength

- Acceleration of business negotiations with new customers
- Strengthen relationships with major existing customers
- Market development for pressed molded products
- Develop repeat business
- Shorten production lead time

■ Accelerate new product development and new technology development

- Accelerate new business development for precision molded products
→ Automotive, medical, and bio science applications
- Enhance precision mold technology, thin-wall molding technology, and micro-transfer technology
- Improve production automation (FA) technology

Plan for the 2nd half by division (Optical related products)

(¥ Million)	Results for the first half	Forecast of the second half	Announced projection values	Results for the 2020/03 Term
Sales Amount	3,515	4,275	7,790	6,142
Operating Profit	459	601	1,060	672

Take steps to expand market shares in the growing markets surrounding data centers and 5G technology

- Strengthen sales capabilities
- Raise price-competitive strength

- Grow sales of optical connectors for use in data centers and CATV
- Expanding sales of 5G-compatible optical electric field sensors
- Increase sales of micro lenses
- Seikoh Giken Dalian Relocation to new factory

- Accelerate new product development and new technology development

- Attain volume production of optical devices compatible with 100G and 400G large-volume, high-speed data transmission
- Improve polishing machinery and end-face inspection equipment
- Develop production automation equipment for optical communications components